### PARRISH ART MUSEUM

THE PARRISH ART MUSEUM, INC.

FINANCIAL STATEMENTS
TOGETHER WITH AUDITOR'S REPORT

AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

# THE PARRISH ART MUSEUM, INC. INDEX TO FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of The Parrish Art Museum, Inc.:

We have audited the accompanying financial statements of The Parrish Art Museum, Inc. (the "Museum", a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Nawrocki Smith

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Parrish Art Museum, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Hauppauge, New York November 2, 2021

Nawrocki Smith LLP

#### THE PARRISH ART MUSEUM, INC. STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2020 AND 2019

ASSETS		2020		2019
CURRENT ASSETS:				
Cash	\$	715,348	\$	771,899
Investments	,	2,700,822	,	2,494,619
Grants receivable		214,105		191,974
Contributions receivable, net, current portion		462,589		361,110
Prepaid expenses and other current assets		77,225		144,277
Inventory - Museum Shop		30,749		39,160
Total current assets		4,200,838		4,003,039
CONTRIBUTIONS RECEIVABLE, net, noncurrent portion		242,008		417,761
RESTRICTED INVESTMENTS		3,870,229		3,870,229
PROPERTY AND EQUIPMENT, net of accumulated depreciation				
of \$6,413,116 and \$5,578,774, respectively		32,752,511		33,517,598
OTHER ASSETS		130,340		96,815
Total assets	\$	41,195,926	\$	41,905,442
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES:				
Notes payable, current portion	\$	_	\$	713,888
Mortgage payable, net, current portion	Ψ	34,748	Ψ	313,323
Accounts payable and accrued expenses		168,206		287,324
Deferred revenue:		100,200		201,021
Membership advance		252,248		313,530
Total current liabilities		455,202		1,628,065
NOTES PAYABLE, noncurrent portion		-		63,251
MORTGAGE PAYABLE, net, noncurrent portion		1,426,827		392,810
OTHER LIABILITIES		130,340		96,815
Total liabilities		2,012,369		2,180,941
NET ASSETS:				
Without donor restrictions:				
Board designated for property and equipment		31,290,936		32,459,236
Board designated for accessions		121,205		197,667
Undesignated		583,240		-
Total net assets without donor restrictions		31,995,381		32,656,903
With donor restrictions		7,188,176		7,067,598
Total net assets		39,183,557	_	39,724,501
Total liabilities and net assets	\$	41,195,926	\$	41,905,442

#### THE PARRISH ART MUSEUM, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

		2020			2019						
	Net Assets Without Donor Restrictions	Assets With or Restrictions		Total	W	Net Assets lithout Donor Restrictions		Assets With or Restrictions		Total	
REVENUE AND SUPPORT:											
Contributions:											
Individuals	\$ 1,183,383	\$ 12,800	\$	1,196,183	\$	890,080	\$	1,913,916	\$	2,803,996	
Foundations	471,440	-		471,440		868,026		-		868,026	
Corporations	116,863	-		116,863		113,530		-		113,530	
Benefit events	318,828	-		318,828		1,239,974		-		1,239,974	
Less: direct benefits to donors	(33,113)	-		(33,113)		(450,354)		-		(450,354)	
Tuition and fees	190,358	-		190,358		460,203		-		460,203	
Government grants	1,027,464	-		1,027,464		440,531		-		440,531	
Membership	285,980	-		285,980		356,851		-		356,851	
Admissions	94,383	-		94,383		170,590		-		170,590	
Museum Shop	50,432	-		50,432		173,803		-		173,803	
Less: cost of sales	(25,567)	-		(25,567)		(70,283)		-		(70,283)	
Investment income, net of fees	5,770	82,344		88,114		12,097		127,646		139,743	
Unrealized gain on investments	-	292,855		292,855		-		488,951		488,951	
Realized gain on investments	-	67,663		67,663		-		86,256		86,256	
Sale of art	98,400	-		98,400		-		-		-	
Other income	65,913	-		65,913		19,223		-		19,223	
Gifts in-kind	81,000	 -		81,000		193,719		<del>-</del>		193,719	
Total revenue and support	3,931,534	 455,662	_	4,387,196	_	4,417,990		2,616,769	_	7,034,759	
OPERATING EXPENSES:											
Program services:											
Curatorial	1,985,763	-		1,985,763		2,423,811		-		2,423,811	
Education	725,016	-		725,016		1,005,648		-		1,005,648	
Museum Shop	92,764	 -		92,764	_	168,098		-		168,098	
Total program services	2,803,543	 		2,803,543		3,597,557				3,597,557	
Supporting services:											
Administration	485,395	-		485,395		546,696		-		546,696	
Development	638,404	 -		638,404	_	974,608		-		974,608	
Total supporting services	1,123,799	 		1,123,799		1,521,304				1,521,304	
Total operating expenses	3,927,342	 -	_	3,927,342	_	5,118,861				5,118,861	
Excess (deficiency) of revenues and support											
over (under) operating expenses	4,192	455,662		459,854		(700,871)		2,616,769		1,915,898	
NON-OPERATING EXPENSES:											
Depreciation	834,342	-		834,342		825,672		-		825,672	
Accessions of art	125,000	-		125,000		51,500		-		51,500	
Interest expense related to deferred financing costs	41,456	 		41,456		12,134				12,134	
Total non-operating expenses	1,000,798	 <u>-</u>		1,000,798		889,306				889,306	
NET ASSETS RELEASED FROM RESTRICTIONS	335,084	 (335,084)	_			1,974,472		(1,974,472)			
CHANGE IN NET ASSETS	(661,522)	120,578		(540,944)		384,295		642,297		1,026,592	
NET ASSETS, BEGINNING OF YEAR	32,656,903	 7,067,598	_	39,724,501		32,272,608		6,425,301		38,697,909	
NET ASSETS, END OF YEAR	\$ 31,995,381	\$ 7,188,176	\$	39,183,557	\$	32,656,903	\$	7,067,598	\$	39,724,501	

#### THE PARRISH ART MUSEUM, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	_	2020											20	019									
			Prog	ram Services	i			Supportin	g Serv	rices					Prog	gram Services				Supporting	g Serv	rices	
	(	Curatorial	E	ducation	Mus	seum Shop	Adr	ninistration	De	velopment		Total		Curatorial		Education	Mus	seum Shop	Adn	ninistration	De	velopment	 Total
Salaries	\$	795,893	\$	420,139	\$	61,537	\$	229,452	\$	404,567	\$	1,911,588	\$	989,670	\$	551,476	\$	116,781	\$	273,361	\$	489,927	\$ 2,421,215
Outside professional services		349,782		66,416		5,227		24,313		55,218		500,956		312,734		130,424		3,232		9,767		109,204	565,361
Employee benefits		108,058		65,392		4,245		34,181		64,809		276,685		128,477		81,114		11,818		53,751		81,947	357,107
Utilities		147,177		34,590		4,324		32,429		2,163		220,683		148,579		35,768		4,502		41,229		2,250	232,328
Payroll taxes		83,533		47,372		7,134		18,443		36,139		192,621		96,971		55,948		11,613		18,591		39,379	222,502
Insurance		116,118		20,169		2,521		18,909		1,260		158,977		113,315		19,425		2,428		18,210		1,214	154,592
Service contracts		68,468		18,670		2,918		12,960		30,420		133,436		86,441		26,388		3,322		6,784		30,704	153,639
Interest and bank charges		54,711		14,893		1,862		13,963		627		86,056		62,667		14,454		6,993		81,850		2,267	168,231
Art transit/shipping and crating		81,143		-		-		-		-		81,143		83,267		-		-		-		-	83,267
Maintenance		33,367		8,089		1,011		7,583		506		50,556		63,146		15,309		1,914		14,351		956	95,676
Equipment rentals		40,754		1,947		243		1,826		606		45,376		27,576		18,518		252		1,887		3,712	51,945
Receptions		19,284		1,905		106		649		16,863		38,807		34,437		6,612		124		932		11,267	53,372
Printing		22,202		4,608		-		-		3,273		30,083		52,521		6,828		392		-		32,790	92,531
Dues and subscriptions		17,603		3,116		385		2,884		4,151		28,139		16,772		3,018		377		3,129		10,823	34,119
Office supplies		8,113		5,260		301		673		13,069		27,416		37,413		10,921		1,706		1,674		4,430	56,144
Telephone		11,087		2,688		336		2,520		168		16,799		11,739		2,847		356		2,667		178	17,787
Security		6,293		4,890		67		-		850		12,100		7,628		2,039		35		-		20,413	30,115
Postage and shipping		7,097		1,677		191		1,432		809		11,206		17,831		3,219		183		1,343		10,030	32,606
Travel		6,497		1,456		301		1,195		904		10,353		26,654		6,290		650		3,933		4,384	41,911
Advertising and promotion		3,507		658		-		-		353		4,518		27,976		4,410		-		-		2,125	34,511
Conservation		2,670		-		-		-		-		2,670		10,230		2,480		310		2,325		155	15,500
Recruitment		1,583		743		34		152		15		2,527		-		-		90		1,813		-	1,903
Professional development		823		328		21		120		808		2,100		350		-		-		809		710	1,869
Miscellaneous		-		10		-		711		826		1,547		157		-		-		640		6,114	6,911
Gifts in-kind				-				81,000		-		81,000	_	67,260	_	8,160		1,020		7,650		109,629	 193,719
Subtotal		1,985,763		725,016		92,764		485,395		638,404		3,927,342		2,423,811		1,005,648		168,098		546,696		974,608	5,118,861
Depreciation Interest expense related to		543,841		138,692		16,577		125,419		9,813		834,342		541,736		136,779		17,024		120,858		9,275	825,672
deferred financing costs		27,361		6,633		829		6,218		415		41,456		8,008		1,941		243		1,820		122	 12,134
Total	\$	2,556,965	\$	870,341	\$	110,170	\$	617,032	\$	648,632	\$	4,803,140	\$	2,973,555	\$	1,144,368	\$	185,365	\$	669,374	\$	984,005	\$ 5,956,667

## THE PARRISH ART MUSEUM, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	 2019
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (540,944)	\$ 1,026,592
Adjustments to reconcile change in net assets		
to net cash provided (used) by operating activities:		
Depreciation	834,342	825,672
Interest expense related to deferred financing costs	41,456	12,134
Unrealized gain on investments	(292,855)	(488,951)
Realized gain on investments	(67,663)	(86,256)
(Increase) decrease in grants receivable	(22,131)	22,845
Decrease in contributions receivable, net	74,274	130,299
(Increase) decrease in prepaid expenses and other current assets	67,052	(4,794)
Decrease in inventory	8,411	28,346
Increase in other assets	(33,525)	(32,317)
Increase (decrease) in accounts payable and accrued expenses	(119,118)	59,531
Decrease in deferred revenue - membership advance	(61,282)	(439)
Increase in other liabilities	 33,525	 32,317
Net cash provided (used) by operating activities	 (78,458)	1,524,979
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net change in investments	154,315	(28,582)
Purchase of property and equipment	 (69,255)	 (47,530)
Net cash provided (used) provided by investing activities	 85,060	(76,112)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from note payable	-	695,000
Repayments of note payable	(777,139)	(467,861)
Proceeds from mortgage payable, net	1,472,017	-
Repayments of mortgage payable, net	 (758,031)	 (1,735,028)
Net cash used by financing activities	 (63,153)	 (1,507,889)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(56,551)	(59,022)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 771,899	830,921
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 715,348	\$ 771,899
SUPPLEMENTAL CASH FLOW INFORMATION:		
Retirement of fully depreciated property and equipment	\$ -	\$ 127,432

#### (1) Organization and current operations:

The Parrish Art Museum, Inc. (the "Museum") is a not-for-profit organization located in Water Mill, New York and accredited by the American Association of Museums. The Museum was founded in 1897 by Samuel Longstreth Parrish, opened in 1898, and was chartered by the University of the State of New York Education Department in 1954. The Museum encourages an appreciation of art through exhibitions and educational programs, and promotes an understanding and appreciation of artwork on view to the general public.

The World Health Organization recognized the novel strain of coronavirus, COVID-19, as a pandemic in January 2020. This outbreak has severely disrupted business in every sector of the economy. In response to this outbreak and to control the spread of this virus, New York State imposed restrictions on business operations, travel and initiated a stay-at-home policy for its citizens. In accordance with directives issued by the New York State government, the Museum was closed to the public on March 13, 2020, to visitors and staff excluding essential personnel required to operate the Museum. The Museum reopened to the public on August 8, 2020, after authorization from New York State. The reopening was accompanied by new safety protocols for employees and visitors.

#### (2) Summary of significant accounting policies:

The accompanying financial statements include the assets, liabilities, revenues and expenses of the Museum. The following is a summary of significant accounting policies followed by the Museum.

#### Financial statement presentation -

The accompanying financial statements include the accounts of the Museum's programs, administration and development. The Museum presents its financial statements in accordance with U.S. generally accepted accounting principles which require that the Museum's financial statements distinguish net assets and changes in net assets between those with and without donor restrictions. The Museum's net assets consist of the following:

<u>Without donor restrictions</u> - net assets of the Museum which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Museum.

<u>With donor restrictions</u> - net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

As required by U.S. generally accepted accounting principles, the Museum has also presented Statements of Cash Flows for the years ended December 31, 2020 and 2019.

#### Cash and cash equivalents -

All highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents, principally money market funds.

#### **Investments** -

Investments are recorded at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Museum follows U.S. generally accepted accounting principles regarding fair value measurements which establish a fair value hierarchy requiring an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

#### **Contributions receivable -**

Contributions that are expected to be collected within one year are recorded at their net realizable value. Contributions that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

#### Allowance for doubtful accounts -

The Museum provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables and historical collection information. As of December 31, 2020 and 2019, there were no allowance for doubtful accounts.

#### **Inventory** -

Resale inventory is stated at the lower of cost (first-in, first-out method) or net realizable value. The Museum continually evaluates the composition of its inventory and identifies obsolete and/or slow-moving inventory. Inventory items identified as obsolete and/or slow-moving are evaluated to determine if write-downs or reserves are required. For the years ended December 31, 2020 and 2019, the Museum has determined that no reserve or write-offs are required for obsolete or slow-moving inventory.

#### Property and equipment -

Property and equipment are capitalized at cost or, if donated, at fair market value as of the date of receipt. The cost of property and equipment purchased in excess of \$1,000 is capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets (generally periods of three to forty-five years). Maintenance and repairs are charged to expense in the year incurred.

#### Impairment of long-lived assets and long-lived assets to be disposed of -

The Museum follows the provisions of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") on accounting for the impairment or disposal of long-lived assets which require that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. These principles did not have a material impact on the Museum's financial position, results of activities or liquidity during the years ended December 31, 2020 and 2019.

#### **Conditional asset retirement obligations -**

The FASB ASC on accounting for conditional asset retirement and environmental obligations requires the Museum to recognize a liability for the fair value of its legal obligation to perform an asset retirement activity, even though uncertainty exists about the timing and/or method of settlement, if and when the fair value of the liability can be reasonably estimated. As of December 31, 2020 and 2019, the Museum has met the provisions of and is in compliance with these requirements and no obligation currently exists.

#### Financing costs -

Financing costs associated with the Museum's debt obligation are amortized as interest expense over the life of the debt obligation and are a direct deduction of the related debt on the Statements of Financial Position.

#### The Parrish Art Museum Collections (the "Collections") -

In conformity with the practice followed by many museums, art objects purchased or donated are not included as assets on the Statements of Financial Position. The value of objects acquired by gifts is not reported as contributions at the time of the gift. When works of art are either purchased or sold, the proceeds or costs are reflected as an increase or decrease in net assets without donor restrictions - Board designated accessions in the Statements of Activities and Changes in Net Assets. Proceeds from the sale of works of art, and any investment income derived from these proceeds, are designated by the Board of Trustees and are to be used solely for the purchase of artwork. Approximately 3,200 objects are in the care of the Museum and are housed in the Museum's climate controlled collection storage vault. The Collections are catalogued and maintained according to professional standards established and monitored by the American Association of Museums. The responsible management of the Collections is governed by a policy approved by the Collections Committee and the Board of Trustees which articulates the focus of the Collections, their care and handling, insurance, and conservation maintenance. The Museum maintains a fine arts "wall to wall" insurance policy on its collections that covers the collections while at the Museum, in transit, or on exhibition anywhere in the world.

#### Deferred revenue -

Deferred revenue represents contract and grant advances received, as well as membership fees collected by the Museum in the current fiscal year relating to programs and services which will take place in the subsequent fiscal year. Such amounts will be recognized as revenue when the respective programs and services take place.

#### Revenue recognition -

The following are the significant revenue recognition accounting policies of the Museum:

Government grants and contributions - Government grants and contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire in the reporting period in which the revenue is recognized. Conditional contributions are accounted for as a liability or are not recognized as revenue initially, until the barriers to entitlement are overcome, at which point a transaction is recognized as unconditional and classified as either net assets with donor restrictions, or net assets without donor restrictions.

<u>Tuition and fees</u> - Tuition and fees are reported at an amount that reflects the consideration to which the Museum expects to be entitled in exchange for providing art education. These amounts are due from third party payors, as applicable, and include variable consideration and price concessions due to coverage. Revenue is recognized as performance obligations are satisfied based on actual charges incurred in relation to total expected collections.

Membership and admissions - Membership and admissions are reported at an amount that reflects the consideration to which the Museum expects to be entitled in exchange for membership and entry to the museum. These amounts are due from third party payors, as applicable, and include variable consideration and price concessions due to coverage. Revenue is recognized as performance obligations are satisfied based on actual charges incurred in relation to total expected collections.

<u>Fundraising revenue</u> - The portion of fundraising revenue that relates to the commensurate value the attendee receives in return is recognized when the related events are held, and performance obligations are met.

#### Donated services and materials -

Donated services requiring specific expertise and donated materials are recorded as in-kind contributions and expensed or capitalized at their fair value.

The Museum received donated services and materials of approximately \$81,000 and \$194,000 related to advertising, legal services and benefit event donations for the years ended December 31, 2020 and 2019, respectively.

A number of volunteers have donated significant amounts of their time in the Museum's program services, administration and fundraising campaigns. However, since these services do not meet the criteria for recognition under U.S. generally accepted accounting principles, they are not reflected in the accompanying financial statements.

#### Functional expenses -

The Statements of Functional Expenses report certain categories of expenses that are attributable to one or more program or supporting functions of the Museum. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Direct program expenses are reported in their respective functional categories. The significant expenses that are allocated include: payroll, employee benefits and payroll taxes which are allocated on the basis of estimates of time and effort. Depreciation is allocated on the basis of square footage and use, and all other expenses are allocated on a systematic and rational basis.

#### **Liquidity considerations -**

#### Quantitative

As of December 31, 2020, the Museum has \$882,891 of current assets available to meet cash needs for program and supporting services expenditures within one year of the Statement of Financial Position date. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for expenditures in the ensuing fiscal year.

#### **Qualitative**

As a part of the Museum's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage liquidity, the Museum has a committed line of credit, renewed annually, totaling \$750,000, which it could draw upon as needed.

#### Income taxes -

The Museum qualifies as a tax-exempt not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code and applicable New York State tax laws. Accordingly, no provision for federal or state income taxes is required.

#### **Uncertainty in income taxes -**

The Museum recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Management has determined that the Museum had no uncertain tax positions that would require financial statement recognition. The Museum is no longer subject to examination by the applicable taxing jurisdictions for tax years prior to 2017.

#### The use of estimates in the preparation of financial statements -

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reported period. Actual results may differ from those estimates.

#### Reclassifications -

Certain reclassifications of prior year balances on the Statements of Financial Position and Statements of Cash Flows have been made to conform to the current year presentation. These reclassifications had no effect on the change in net assets for the year ended December 31, 2019.

#### (3) Contributions receivable:

Contributions receivable, which consist of unconditional promises to give, the significant majority of which are donor restricted, are as follows as of December 31, 2020 and 2019:

	 2020	2019		
Contributions receivable Less: unamortized discount	\$ 715,222 10,625	\$	793,065 14,194	
Net contributions receivable	\$ 704,597	\$	778,871	
Amounts due in: One year or less Two to five years	\$ 462,589 242,008	\$	361,110 417,761	
Net contributions receivable	\$ 704,597	\$	778,871	

Discount rates used to calculate the net present value of the pledges ranged from approximately 1.2% to 2.9%.

#### (4) Investments and fair value measurement:

Investments are primarily held in equities and mutual funds, and are carried at their respective fair values. Investments relate to the following as of December 31, 2020 and 2019:

	 2020	 2019
The Robert Lehman Foundation Operating Endowment Fund	\$ 597,487	\$ 570,416
The Druckenmiller Fund for Education	285,611	272,699
The Werner and Maren Otto Endowment Fund for the Study		
of the Art of Eastern Long Island	930,869	888,958
The Lewis B. and Dorothy Cullman Endowment	1,195,239	1,140,523
The Operating Endowment Fund	1,053,439	1,005,023
The Mr. and Mrs. Raymond J. Horowitz Endowment Fund		
for Publications	284,766	310,986
The Liliane and Norman Peck Fund	429,132	423,745
The Harriet and Esteban Vicente Fund	611,924	585,288
The James and Charlotte Brooks Fund for the Development		
and Presentation of Special Projects	696,353	687,305
The Arts Reach Fund	486,231	479,905
	\$ 6,571,051	\$ 6,364,848

The above investments consist of the following as of December 31, 2020 and 2019:

		20	20		2019						
	F	air Value		Cost	F	air Value		Cost			
Equities Mutual funds	\$	2,953,382 3,617,669	\$	2,391,427 3,530,461	\$	2,723,282 3,641,566	\$	2,366,431 3,214,933			
	\$	6,571,051	\$	5,921,888	\$	6,364,848	\$	5,581,364			

The FASB *Fair Value Measurement* standard clarifies the definition of fair value for financial reporting, establishes framework for measuring fair value, and requires additional disclosure about the use of fair value measurements in an effort to make the measurement of fair value more consistent and comparable. The Museum has adopted the standard for its financial assets and liabilities measured on a recurring and nonrecurring basis.

Fair Value Measurement defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e. an exit price. The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reported entity has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

As of December 31, 2020 and 2019, the equities and mutual funds measured at fair value represent Level 1 inputs within the fair value hierarchy.

As of December 31, 2020 and 2019, the Museum did not possess any level 2 or 3 type of investments.

#### (5) **Property and equipment**:

Property and equipment as of December 31, 2020 and 2019 are comprised of the following:

	2020	2019
Land Land improvements Building Equipment Website	\$ 3,870,424 25,300 34,770,771 459,819 39,313	\$ 3,870,424 - 34,770,771 415,864 39,313
	39,165,627	39,096,372
Less: accumulated depreciation	6,413,116	 5,578,774
Property and equipment, net	\$ 32,752,511	\$ 33,517,598

Depreciation expense amounted to \$834,342 and \$825,672 in 2020 and 2019, respectively.

#### (6) Collections:

The Museum preserves collections of art and art history. The collections have a cultural significance and are held under the care of the curatorial staff for educational and public exhibition purposes in furtherance of public service rather than financial gain.

During the years ended December 31, 2020 and 2019, purchases of art objects and artifacts were approximately \$125,000 and \$52,000, respectively. There were no deaccessions during 2020 or 2019.

#### (7) Notes payable:

The Museum has an operating line of credit agreement with a financial institution available through February 12, 2022, which provides for maximum borrowings of \$750,000. Borrowings under this line bear interest at the prime rate (3.25% and 4.75 as of December 31, 2020 and 2019, respectively), but not less than 4.75% and are collateralized by the Museum's Water Mill location. The Museum is required to maintain certain financial covenants in accordance with the line of credit agreement. As of and for the years ended December 31, 2020 and 2019, the Museum was in compliance with the financial covenants set forth by the line of credit agreement. As of December 31, 2020 and 2019, \$0 and \$695,000, respectively was outstanding on this line of credit.

In December 2019, the Museum entered into a capital line of credit agreement with a financial institution, which provides for maximum borrowings of \$250,000. Borrowings under this line bear interest at 5.44%. As of December 31, 2019, \$82,139, was outstanding on this line of credit. On July 30, 2020, the line of credit was paid in full and was closed.

Interest expense related to the notes payable for the years ended December 31, 2020 and 2019 was approximately \$4,000 and \$24,000, respectively.

#### (8) Mortgage note payable:

On May 10, 2013, the Museum converted a line of credit into a long-term mortgage note with a financial institution, which bears interest at a fixed rate of 4.75% for the first five years and afterwards at the five-year Federal Home Loan Rate as made available by the Federal Home Loan Bank of New York plus a margin of 2.25%. The interest rate shall not be less than 4.50%. The outstanding balance on this mortgage was consolidated into the mortgage issued in July 2020. Interest expense for the year ended December 31, 2019 was \$101,000.

Debt issuance costs, net, consist of capitalized financing costs associated with the Museum converting the line of credit to a permanent loan during the year ended December 31, 2013. The Museum amortizes these costs as interest expense over the life of the financing term. The Museum recorded interest expense for deferred financing costs of approximately \$12,000 for year ended December 31, 2019. Long-term debt is presented net of the unamortized portion of these costs on the Statements of Financial Position and amount to approximately \$41,000 as of December 31, 2019.

On July 30, 2020, the Museum consolidated the existing mortgage and outstanding notes payable into a long-term mortgage note with a financial institution, which bears interest at a fixed rate of 4% for the first five years and afterwards at the five-year Federal Home Loan Rate as made available by the Federal Home Loan Bank of New York plus a margin of 2.25%. The interest rate shall not be less than 4%. The mortgage matures in the fiscal year ending August 31, 2045. Interest expense for the year ended December 31, 2020 was approximately \$21,000.

Debt issuance costs, net consist of capitalized financing costs associated with the Museum's mortgage issued in July 2020. The Museum amortizes these costs as interest expense over the life of the financing term. The Museum recorded interest expense for deferred financing costs of approximately \$1,200 for the year ended December 31, 2020. Long-term debt is presented net of the unamortized portion of these costs on the Statements of Financial position and amount to approximately \$27,000 as of December, 31, 2020. Annual maturities of the mortgage note payable are as follows:

For the Years Ending December 31,	
2021	\$ 35,914
2022	37,397
2023	38,943
2024	40,395
2025	42,221
2026 and thereafter	1,293,522
	1,488,392
Less: unamortized deferred financing costs	26,817
	•
Total	\$1,461,575

#### (9) Paycheck Protection Program:

On April 10, 2020, the Museum was granted a loan from a bank in the amount of \$516,600, pursuant to the Paycheck Protection Program (the "PPP") under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), which was enacted on March 27, 2020. The loan and accrued interest are forgivable after periods of eight weeks or twenty-four weeks as long as the borrower uses the proceeds for eligible purposes including payroll, benefits, rent and utilities and maintains its payroll levels. In accordance with U.S. generally accepted accounting principles, the Museum has opted to account for its PPP loan as an in-substance conditional government grant, which should be recognized in income when all conditions or measurable barriers have been substantially met. Conditions include initial eligibility and forgiveness criteria, which involve incurring eligible costs and maintaining certain employment and salary thresholds. The Museum believes its use of the funds will meet the conditions for forgiveness of the loan and that final approval of the forgiveness application will not be a barrier but a substantive administrative process. The Museum believes all conditions and barriers were met during the fiscal year ending December 31, 2020. Accordingly, the PPP funds have been reflected in government grants in the Statement of Activities and Changes in Net Assets as of December 31, 2020.

#### (10) Net assets with donor restrictions:

Purpose restricted net assets are available for or relate to the following purposes:

	2020			2019
The James and Charlotte Brooks Fund for the Development				
and Presentation of Special Projects	\$	873,337	\$	862,297
The Liliane and Norman Peck Fund		429,132		423,744
The Mr. and Mrs. Raymond J. Horowitz Endowment Fund				
for Publications		284,766		310,986
Special projects		704,949		756,226
Facility and programmatic needs		167,690		248,210
Restricted endowment investment return for various purposes		858,073		595,906
		_	,	_
	\$	3,317,947	\$	3,197,369

During the years ended December 31, 2020 and 2019, net assets were released from restrictions by incurring expenses satisfying the restricted purposes as stipulated by the donors or release of time restrictions, as follows for the years ended December 31, 2020 and 2019:

		 2019	
Facility and programmatic needs Special projects Restricted for other purposes	\$	93,320 51,277 190,487	\$ 1,500,000 128,743 345,729
	\$	335,084	\$ 1,974,472

The Museum's permanently restricted net assets are comprised of six endowment funds established for a variety of purposes, with restrictions on five endowment funds being dictated by the donor through individual contractual agreements for each endowment fund.

The Museum has interpreted the New York Prudent Management of Institutional Funds Act ("NYPMIFA") as allowing it to appropriate for expenditure or accumulate so much of an endowment fund as is determined prudent for the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument. Unless stated otherwise in the gift instrument, the assets of a donor-restricted endowment fund shall be donor-restricted assets until appropriated by the Museum. The Museum classifies the original value of gifts donated to the endowment as net assets with donor restriction in perpetuity. The remaining portion of a donor restricted endowment fund is classified as net assets with donor restrictions until appropriated for expenditure in a manner consistent with the standard of prudence prescribed by NYPMIFA. Management has interpreted state law to permit prudent spending from underwater endowments.

The Museum has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments, while seeking to protect the original value of the gifts. Endowment assets include those assets of donor restricted funds that the Museum must hold in perpetuity, and as approved by the Museum are invested in conservative vehicles. In cases of endowment deficiencies, the Museum suspends all spending.

The Museum considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- The duration and preservation of the endowment funds;
- The purposes of the Museum and the donor restricted endowment funds;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation/depreciation of investments;
- Other resources of the Museum; and
- Where appropriate and where circumstances would otherwise warrant, alternatives
  to expenditure of the endowment funds, giving due consideration to the effect that
  such alternatives may have on the Museum.

Restricted in perpetuity net assets are restricted to:

	2020	 2019
The Robert Lehman Foundation Operating Endowment Fund (a)	\$ 500,000	\$ 500,000
The Druckenmiller Fund for Education (b)	239,119	239,119
The Werner and Maren Otto Endowment Fund for the Study		
of the Art of Eastern Long Island (c)	750,000	750,000
The Lewis B. and Dorothy Cullman Endowment (d)	1,000,000	1,000,000
The Operating Endowment Fund (e)	881,110	881,110
The Harriet and Esteban Vicente Fund (f)	 500,000	 500,000
	\$ 3,870,229	\$ 3,870,229

This fund was endowed and provided by The Robert Lehman Foundation, Inc. In connection with the contribution, and pursuant to an agreement entered into during 2010, the Operating Endowment Fund was provided for The Robert Lehman Foundation Gallery, which is located at the Museum's location in Water Mill, New York. Income generated is to be used exclusively to support the operating expenses of The Robert Lehman Foundation Gallery.

- (a) This fund was endowed and provided by Stanley and Fiona Druckenmiller, with income to be used in an educational planning program for Museum/school collaborations.
- (c) This fund was endowed and provided by Dr. and Mrs. Werner Otto, with the income generated to be restricted and used for the study of the Art of Eastern Long Island, as defined in the donor agreement.
- (d) This fund was endowed and provided by the Lewis B. and Dorothy Cullman Foundation, with the income generated to fund expenses associated with the position of Chief Curator (named "The Lewis B. and Dorothy Cullman Chief Curator Art and Education" position).
- (e) This fund was endowed and provided by various donors, with the income generated to be used for unrestricted purposes for ongoing operations.
- (f) This fund was endowed and provided by the Harriet and Esteban Vicente Foundation, with the income generated to be used to support the operating expenses of the Harriet and Esteban Vicente Foundation Gallery.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or applicable law requires the Museum to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2020 and 2019.

#### (11) Pension plans:

The Museum sponsors a defined contribution pension plan for employees who have completed two years of eligible service. Annual contributions to the Plan were based on 3% of each eligible employee's compensation for the years ended December 31, 2020 and 2019. Contribution expense for the pension plan approximated \$58,000 for both the years ended December 31, 2020 and 2019.

In addition, the Museum sponsors a contributory supplemental retirement account plan, which is available to all employees. Contributions are only made by the employees in accordance with the plan document.

#### (12) <u>Deferred compensation plan</u>:

The Museum sponsors a 457(b) deferred compensation plan (the "Plan") for its Director. The 457(b) plan is a contributory plan. Pursuant to the plan agreement, the Plan's assets are to be considered general assets of the Museum until the assets are distributed to the respective beneficiaries. As of December 31, 2020 and 2019, Plan assets approximated \$130,340 and \$97,000, respectively, and are included in other assets on the Statements of Financial Position.

For the years ended December 31, 2020 and 2019, contribution expense for the 457(b) plan approximated \$17,000 and \$32,000, respectively.

#### (13) Off-balance sheet risk and concentration of credit risk:

Financial instruments which potentially expose the Museum to a concentration of credit risk consist primarily of cash, investments, and pledges receivable. The Museum places its cash and investments with various high credit quality financial institutions. Such cash and investments are in excess of the Federal Deposit Insurance Corporation insurance limit throughout the year. The Museum's pledges receivable are subject to various collection risks.

The Museum invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Statements of Financial Position.

During the years ended December 31, 2020 and 2019, approximately 20% and 29%, respectively, of total contributions was from the Museum's Trustees. As of December 31, 2020 and 2019, approximately 15% and 11%, respectively, of contributions receivable were due from the Museum's Trustees.

#### (14) Commitments and contingencies:

#### Lease agreements -

The Museum has several noncancelable operating lease agreements for equipment, which expire at various dates through 2022.

Future minimum payments under facilities and equipment operating leases are as follows:

For the Years Ending December 31,	=	
2021	\$	8,516
2022		14,430
Total	\$	22,946

#### (15) Subsequent events:

The Museum has evaluated subsequent events through November 2, 2021, which is the date these financial statements were available to be issued. Based on this evaluation, the Museum has determined the following subsequent event has occurred, which requires disclosure in the financial statements:

On February 23, 2021, the Museum received loan proceeds in the amount of \$516,557 to fund payrolls, benefits and utilities through the second draw of the Paycheck Protection Program ("PPP"). This was the Museum's second PPP loan.